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Education and Emerging Technology Committee
2/9/2005 Notes

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Meeting was held at the Judicial Building, room 165 on February 9th. Members present were Laura Roeder-Grubb, Mary Hadd, Rich Jacobs, Matthew VanGundy, and Kevin Vandewall. Others present were Steve Gast (DOT), Leon Frederick (DPS), Microsoft Rep, Terrance Herron, and ASAP Account Exec, Lynn Tumen.

I. The meeting was to discuss the Microsoft EA and Select options that the State uses to purchase Microsoft products.

Select:Good for ala carte purchasing
Slightly more expensive then than EA
Users are "frozen" at current version of purchased product

EA: Includes all core products
Includes training
Includes technical supports
Covers everything on the desktop (including CALS)

Currently the State is at Level C pricing. We hope to get to Level D pricing by July, which is the EA contract is set to be renewed.

Following is the pricing breakdown (by # of desktops/notebooks):
Level A: 250-2,400
Level B: 2,400-6,000
Level C: 6,000-15,000
Level D: 15,000+

The difference in cost between Level C and Level D is about $15-$20/desktop. Collaboration with city and county governments is also an option to help get to Level D.

Currently, the start up cost for the Microsoft EA is approximately $245/desktop for 3 years. The renewal rate is $170/desktop. These prices are at Level C pricing. One of the advantages is that the longer you stay (keep re-newing) with the EA, the cheaper is becomes.

Discussion and questions were asked about startup cost for agencies who haven't participated in the EA previously. Microsoft will be meeting with some of those agencies in the near future to see if a price can be agreed upon.

II. Terrance also mentioned what upcoming Microsoft products will be offered:

Office 12 is due out in the next 12 months
Longhorn (OS) due out in the next 3 years
UConn (server) due out in the next 3 years
Nothing noted for Exchange

III. EWay is a free online tool that allows specific pricing, purchases, reports, etc.
Webinar announcements will be sent out via Laura to CIO and NAG lists.

IV. eSMART is an asset management tool.
It's a web-based hosted service that gives automatic reports for both hardware and software.
It has similar functionality to SMS
Encrypted—all outgoing, so no bandwith issues
It is subscription-based (Currently, we can buy 6 months, and get 6 months free)
Webinar notices will be sent out via Laura to CIO and NAG lists.

ASAP software will be doing an eSMART demo on March 29th (and maybe 30th). Locations, and times are yet to be determined. I will plan to schedule the next meeting around this demo as well.